

FOR IMMEDIATE RELEASE

## INTEGRATED MICROWAVE TECHNOLOGIES, LLC (IMT) NAMES BRIAN ROWE BUSINESS DEVELOPMENT MANAGER, ISR PROGRAMS

**MOUNT OLIVE, NJ, NOVEMBER 18, 2013** — Integrated Microwave Technologies, LLC (IMT), a Business Unit within the Vitec Group's Videocom Division, and a leader in advanced digital microwave systems for MAG (Military, Aerospace & Government) markets, is pleased to announce that Brian Rowe has been appointed Business Development Manager, Intelligence, Surveillance and Reconnaissance (ISR) programs.

With more than 20 years of sales and business development experience in the RF industry, Rowe will be responsible for managing IMT's relationships with the government agencies, commercial organizations and OEMs responsible for designing, acquiring, and operating ISR systems.

Rowe assumes his new position after spending the past six years with Voltronics (a division of Dover Corp.) in Denville, New Jersey, as Business Manager. He was responsible for increasing business in the Industrial, Telecom, Military and Magnetic Resonance Imaging (MRI) industries. Prior to his time at Voltronics, Rowe spent 10 years as an Account Manager at Ansoft Corporation, where he was responsible for promoting the highly technical HFSS (High Frequency Structure Simulator) software tool. While at Ansoft, Rowe held accounts with several high-profile defense contractors.

"The increasing need for intelligence and surveillance support is driving continuing innovations in intelligence technologies. Brian's 20 years in the RF/microwave industry, combined with his experience in selling the HFSS tools, makes him well suited for his new role at IMT, and we are excited to have him join our team," says IMT Divisional Chief Executive Stephen Shpock. "We will count on Brian's proven success in creating lasting customer relationships to continue to form and maintain these long-terms partnerships for IMT going forward."

The Rutgers University graduate's previous experience also includes positions in Sales and Account Management with CJR Associates, Microlab/FXR and Litton-Airtron.

## About Integrated Microwave Technologies, LLC

Integrated Microwave Technologies, LLC (IMT) is a Business Unit within the Vitec Group's Videocom Division. IMT's solid reputation as a quality leader and a trusted provider of mission-critical wireless video solutions has enabled the company to obtain business with state and local police departments, NASA, the Department of Justice, the US Air Force as well as blue chip defense contractors. IMT is an ISO 9001:2008



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certified QMS organization and recipient of multiple industry awards for design and innovations.

## More information can be found at <u>www.imt-government.com</u>. A Snapshot of The Vitec Group

Vitec is an international Group principally serving customers in the Broadcast & Video, Photographic and Military, Aerospace and Government (MAG) markets. Listed on the London Stock Exchange with 2012 revenue of £345.3 million, Vitec is based on strong, well known, premium brands on which its customers worldwide rely. Vitec is organised in three Divisions: Videocom, Imaging and Services.

Videocom designs and distributes systems and products used in broadcasting and live entertainment, film and video production and MAG.

Imaging designs, manufactures and distributes equipment and accessories for photography and video.

Services provides equipment rental, workflow design and technical support to TV production teams and film crews.

More information can be found at: <u>www.vitecgroup.com</u>.

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